



## Table of Contents



### **Book 1**

#### *Module 1: Logistics and Supply Chain Overview*

APICS CLTD Exam Content Manual (ECM) – Version 1.0

##### Course Overview

##### Module 1 Introduction

##### Section A: Logistics Fundamentals

- Topic 1: Logistics Introduction
- Topic 2: Supply Chain Management and the Role of Logistics
- Topic 3: The Value of Logistics Management
- Topic 4: Logistics Costing

##### Section B: Logistics Strategy within the Supply Chain

- Topic 1: Goals and Objectives
- Topic 2: Value Propositions
- Topic 3: Cost and Service Optimization
- Topic 4: Segmentation
- Topic 5: Product Life Cycles
- Topic 6: Organizational Design and Supply Chain Synchronization
- Topic 7: Logistics Relationships
- Topic 8: Risk Management
- Topic 9: Performance Management and Key Performance Indicators

##### Section C: Lean Logistics

- Topic 1: Lean Principles
- Topic 2: Agile Supply Chains
- Topic 3: Six Sigma

#### *Module 2: Capacity Planning and Demand Management*

##### Module 2 Introduction

##### Section A: Aligning Supply and Demand

- Topic 1: How and Why Forecasts Are Created
- Topic 2: Interpreting Forecasts

##### Section B: Translating Demand into Capacity Planning

- Topic 1: Information Flow
- Topic 2: Transportation Considerations
- Topic 3: Warehousing Considerations

##### Section C: Demand Management

- Topic 1: Demand Characteristics
- Topic 2: Planning and Scheduling

##### Section D: Sourcing and Procurement of Inventory

- Topic 1: Procurement Process
- Topic 2: Purchasing Strategy
- Topic 3: Supplier Selection
- Topic 4: Contracts
- Topic 5: Coordinated Logistics
- Topic 6: Procurement Technology
- Topic 7: Key Metrics



### **Book 2**

#### *Module 3: Order Management*

##### Module 3 Introduction

##### Section A: Customer Relationship Management

- Topic 1: What is CRM?
- Topic 2: Implementing the CRM Process

##### Section B: Order Management

- Topic 1: Inbound Order Management
- Topic 2: Intracompany Orders
- Topic 3: Outbound Order Management

##### Section C: Customer Service Management

- Topic 1: Meeting Customer Needs
- Topic 2: Sales and Marketing Support
- Topic 3: Technical Support, Service, and Parts
- Topic 4: Performance Measurements



## Table of Contents

### *Module 4: Inventory and Warehouse Management*

#### Module 4 Introduction

#### Section A: Inventory Management in Logistics

- Topic 1: Defining Inventory
- Topic 2: The Functions of Inventory
- Topic 3: Costs of Inventory
- Topic 4: ABC Analysis of Inventory
- Topic 5: Inventory Control
- Topic 6: Inventory Counting
- Topic 7: Inventory Management Metrics

#### Section B: Warehouse Strategy and Management

- Topic 1: Warehouse Strategy
- Topic 2: Warehouse Types
- Topic 3: Warehouse Processes
- Topic 4: Facility Layout Decisions
- Topic 5: Warehouse Operation
- Topic 6: Warehouse Automation
- Topic 7: Warehouse Performance Metrics

#### Section C: Packaging and Materials Handling

- Topic 1: Product Characteristics
- Topic 2: Packaging Fundamentals
- Topic 3: Unit Loads



### **Book 3**

### *Module 5: Transportation*

#### Module 5 Introduction

#### Section A: Transportation Fundamentals

- Topic 1: Transportation Cost Structure
- Topic 2: Transportation Stakeholders
- Topic 3: Transportation Capabilities/Intermediaries
- Topic 4: Carrier Types
- Topic 5: Freight Classifications

#### Section B: Modes of Transportation

- Topic 1: Road Transportation
- Topic 2: Rail Transportation
- Topic 3: Air Transport
- Topic 4: Water (Ocean or Waterways)
- Topic 5: Pipeline
- Topic 6: Intermodal and Multimodal Transportation
- Topic 7: Parcel, Courier, and Express Services

#### Section C: Transportation Management

- Topic 1: Transportation Network Design and Mode Selection
- Topic 2: Carrier Selection
- Topic 3: Insurance
- Topic 4: Rate Structures
- Topic 5: Documentation
- Topic 6: Tracking, Tracing, Expediting, and Consolidating
- Topic 7: Routing and Billing, Demurrage (Dwell)
- Topic 8: Transportation Cost Forecasts and Budget
- Topic 9: Freight Settlement



### **Book 4**

### *Module 6: Global Logistics Considerations*

#### Module 6 Introduction

#### Section A: Infrastructure and Systems

- Topic 1: Macroeconomic Factors Influencing International Logistics
- Topic 2: International Infrastructure

#### Section B: Regulations

- Topic 1: International Trade
- Topic 2: International Transportation Regulations
- Topic 3: Transportation Safety
- Topic 4: Entering Global Markets



## Table of Contents

### Section C: Customs Clearing and Documentation

- Topic 1: Invoices
- Topic 2: Import Documents (Sales Documents)
- Topic 3: Export Documents
- Topic 4: International Transportation Documents
- Topic 5: Customs Clearance

### Section D: Finance and Payment Options

- Topic 1: Terms of Sale
- Topic 2: Methods of Payment

### Section E: Currency and Tax Considerations

- Topic 1: Currency Translation
- Topic 2: Transfer Pricing
- Topic 3: Free/Foreign Trade Zones

## *Module 7: Logistics Network Design*

### Module 7 Introduction

#### Section A: Facilities Planning and Network Design

- Topic 1: Logistics Network Design Process
- Topic 2: Transportation Requirements and Network Size
- Topic 3: Facility Location Decisions
- Topic 4: Determining Appropriate Facility Type
- Topic 5: Modeling Approaches

#### Section B: Risk Management

- Topic 1: Logistics Risks and Common Responses
- Topic 2: Risk Management Process
- Topic 3: International Security Measures
- Topic 4: Business Continuity Planning

## *Module 8: Reverse Logistics and Sustainability*

### Module 8 Introduction

#### Section A: Reverse Logistics

- Topic 1: Key Considerations in Handling Returns
- Topic 2: Reverse Logistics Activities
- Topic 3: Closed-Loop Supply Chains
- Topic 4: Optimizing Reverse Logistics

#### Section B: Sustainability

- Topic 1: Logistics Social Responsibility Considerations
- Topic 2: Sustainability in the Supply Chain